



# METALCORP GROUP

Investor Update  
H1 2022



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# METALCORP BUSINESS UNITS DELIVERING RECORD RESULTS FOR H1

## Aluminium

Leading independent producer of secondary alloyed slabs in Europe with two significant bauxite mines



**Berlin, Germany**

Production of aluminium slabs from scrap

90,000 mts per year



**Stockach, Germany**

Production of aluminium slabs from scrap

75,000 mts per year



**Guinea, West Africa**

Bauxite mine

Resource of 354mm mts



**Guinea, West Africa**

Bauxite mine

Resource of >250mm mts

## Metals & Concentrates

Metals service provider: strategic partner to suppliers and clients, supported by two copper recycling facilities



**Bilbao, Spain**

Production of copper granulates from scrap  
30,000 mts per year



**Thessaloniki, Greece**

Production of copper granulates from scrap  
12,000 mts per year



**Luxembourg (HQ)**

Marketing division with focus on metals and concentrates

## Bulk & Ferrous

Steel service provider: strategic partner to suppliers and clients, supported by strategic minority investments



**Maputo, Mozambique**

Production and extrusion of pipes and hollow sections

200,000 mts per year



**Savona, Italy**

Coke production  
450,000 mts per year



**Luxembourg (HQ)**

Marketing division with focus on bulk and ferrous

# Financial Highlights H1

## Financial Highlights:

- Revenue of EUR 511.1 million (H1 2021: EUR 303.6 million)
- EBITDA of EUR 39.4 million (H1 2021: EUR 25.8 million)
- Consolidated equity of EUR 238.8 million
- Total liquidity of more than EUR 140 million
- Strong performance increasing access to liquidity: working capital and trade finance from blue-chip banks

# Operational Highlights H1

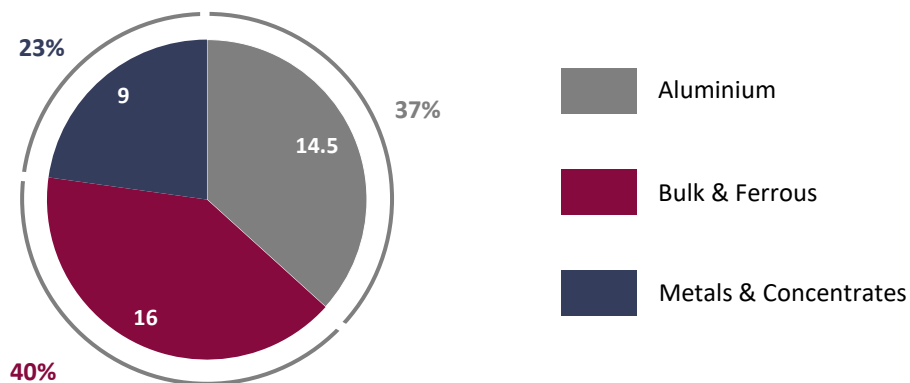
## Operational Highlights:

- Strong performance across all three divisions:
- The **Metals and Concentrates** division saw significant volume increases in copper and for the Platinum Group Metals. Geopolitical problems in Europe have highlighted the importance of other markets including South Africa, where Metalcorp has long term supply agreements with major local producers.
- **Bulk and Ferrous** raw material sales to primary steel producers in Europe continue to increase in Q2, with volumes 70% higher than budget. An additional major new European blue-chip engineering client has also been secured.
- Full capacity at both **aluminium** recycling plants - to expand capacity further at the Stockach plant in Germany.
- Strong fundamentals in the bauxite market – 1 million tonnes mined in the first half of the year.

# METALCORP FINANCIAL UPDATE

## EBITDA SPLIT BY DIVISIONS

EBITDA split by divisions - H1 2022



Aluminium	Metals & Concentrates	Bulk & Ferrous

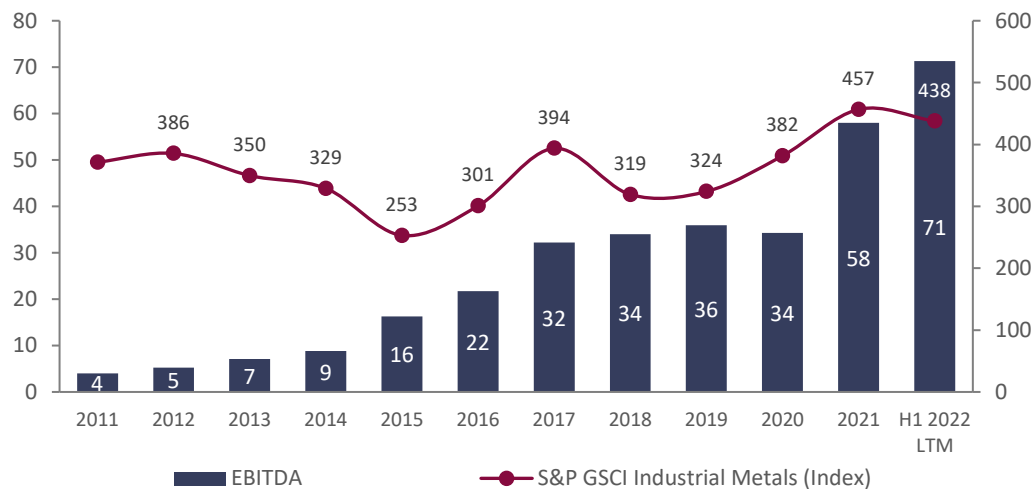
## H1 2022 Update

Income Statement (EUR m)	H1 2021	H1 2022
<b>Revenue</b>	<b>304</b>	<b>511</b>
Cost of sales	(272)	(452)
<b>Gross profit</b>	<b>31</b>	<b>59</b>
SG&A and personnel costs	(5)	(20)
<b>EBITDA</b>	<b>26</b>	<b>39</b>
Margin, %	8.5%	7.7%

- Revenue increased 68% to EUR 511m in H1 2022 vs. EUR 304m in H1 2021
- EBITDA increased 52% to EUR 39m in Q1 2022 vs. EUR 26m in H1 2021

# METALCORP FINANCIAL METRICS

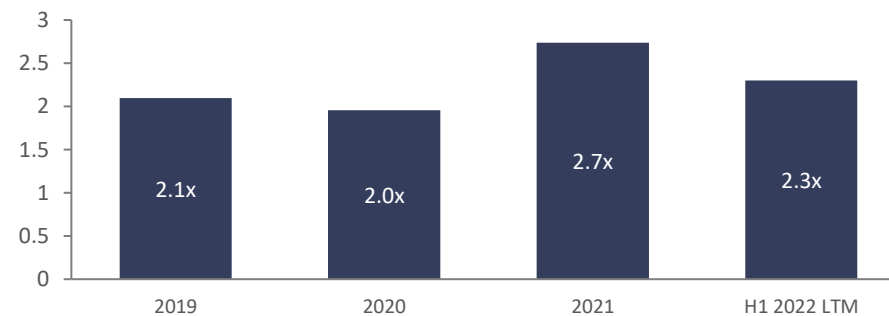
## PROVEN RESILIENCE THROUGH MULTIPLE BUSINESS CYCLES



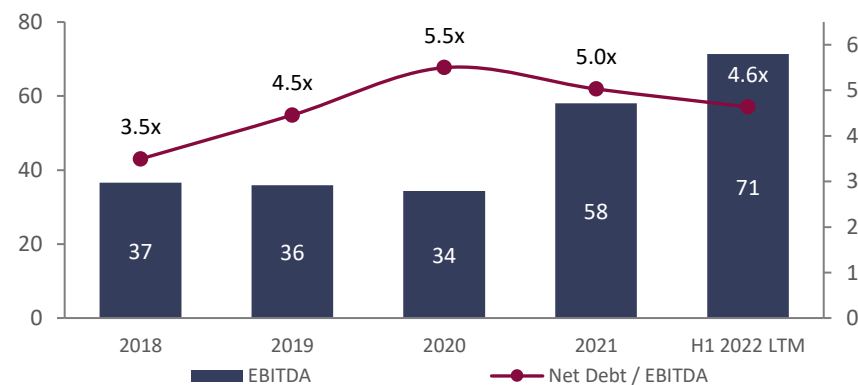
- Limited supply chain risk with most materials procured and sold locally
- Risk-averse model mitigates counterparty credit risk through back-to-back transactions

## DECREASING LEVERAGE

*Interest Coverage Ratio*



*Net Debt / EBITDA*



# STRONG GROWTH SUPPORTED BY PRUDENT FINANCIAL STRATEGY AND POLICY

<p>Leverage</p>	<ul style="list-style-type: none"> <li>▪ Near term strong deleveraging through EBITDA growth</li> <li>▪ Leverage expected to be below 4x in 2022</li> </ul>
<p>Liquidity</p>	<ul style="list-style-type: none"> <li>▪ Strong liquidity with c. €140m available</li> <li>▪ Pro-forma roll forward net cash / cash equivalents of c. €40m, post repayment of 2022 bond balance</li> </ul>
<p>Capital Investment</p>	<ul style="list-style-type: none"> <li>▪ Well-invested asset base: intensive capital investments to support growth concluded in 2021</li> </ul>
<p>M&amp;A Policy</p>	<ul style="list-style-type: none"> <li>▪ Growth focused on organic expansion</li> <li>▪ M&amp;A opportunities in the recycling industry in evaluation</li> </ul>
<p>Dividend policy and exit strategy</p>	<ul style="list-style-type: none"> <li>▪ Long-term investment horizon with no exit constraints</li> <li>▪ No dividend distribution envisaged in the near-term</li> </ul>





**METALCORP GROUP**