



# METALCORP GROUP

Investor Update

Q1 2022



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# METALCORP BUSINESS UNITS DELIVERING RECORD Q1

## Aluminium

Leading independent producer of secondary alloyed slabs in Europe with two significant bauxite mines



**Berlin, Germany**

Production of aluminium slabs from scrap

90,000 mts per year



**Stockach, Germany**

Production of aluminium slabs from scrap

75,000 mts per year



**Guinea, West Africa**

Bauxite mine

Resource of 354mm mts



**Guinea, West Africa**

Bauxite mine

Resource of >200mm mts

## Metals & Concentrates

Metals service provider: strategic partner to suppliers and clients, supported by two copper recycling facilities



**Bilbao, Spain**

Production of copper granulates from scrap  
30,000 mts per year



**Thessaloniki, Greece**

Production of copper granulates from scrap  
12,000 mts per year



**Luxembourg (HQ)**

Marketing division with focus on metals and concentrates

## Bulk & Ferrous

Steel service provider: strategic partner to suppliers and clients, supported by strategic minority investments



**Maputo, Mozambique**

Production and extrusion of pipes and hollow sections  
200,000 mts per year



**Savona, Italy**

Coke production  
450,000 mts per year



**Luxembourg (HQ)**

Marketing division with focus on bulk and ferrous

# Financial Highlights Q1

## Financial Highlights:

- Revenue of EUR 246.7 million (2021: EUR 164.1 million)
- EBITDA of EUR 17.2 million (2021: EUR 11.2 million)
- Consolidated equity of EUR 223.4 million
- Total liquidity of more than EUR 200 million
- Strong performance increasing access to liquidity: working capital and trade finance from blue-chip banks

# Operational Highlights Q1

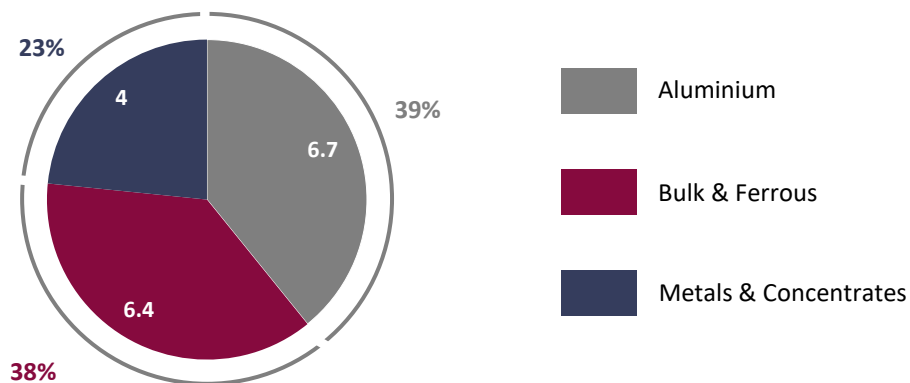
## Operational Highlights:

- Strong performance across all three divisions
- **Aluminium** – recycling business near capacity; strong visibility on medium term demand from rollers; gas prices hedged. Integration with clients' production cycle eliminates supply chain issue. Increasing focus on secondary aluminium to benefit the business over long term.
  - Bauxite – mined c 500,000 tonnes in line with budget; focus on executing on client orders; transshipment equipment in place – optimising our logistics supply chain
- **Bulk and Ferrous** – strong performance from metallurgical coke business. Raw materials for plant sourced from USA – no interruption to supply chain.
  - Steelcom – increasing blue-chip global clients in the automotive / engineering sectors. Benefit to earnings in Q2
- **Metals and Concentrates** – continued growth in platinum group metals' volumes; zinc and copper volumes ahead of budget

# METALCORP FINANCIAL UPDATE

## EBITDA SPLIT BY DIVISIONS

EBITDA split by divisions - Q1 2022



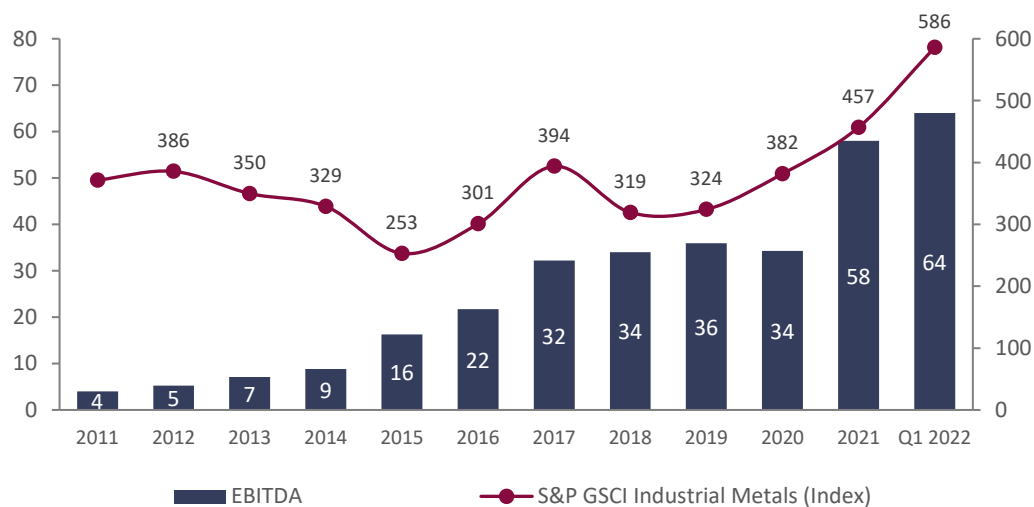
## Q1 2022 Update

Income Statement (EUR m)	Q1 2021	Q1 2022
Revenue	164	247
Cost of sales	(149)	(221)
<b>Gross profit</b>	<b>15</b>	<b>26</b>
SG&A and personnel costs	(4)	(9)
<b>EBITDA</b>	<b>11</b>	<b>17</b>
Margin, %	6.8%	6.9%

- Revenue increased 50% to EUR 247m in Q1 2022 vs. EUR 164m in Q1 2021
- EBITDA increased 53% to EUR 17m in Q1 2022 vs. EUR 11m in Q1 2021

# METALCORP FINANCIAL METRICS

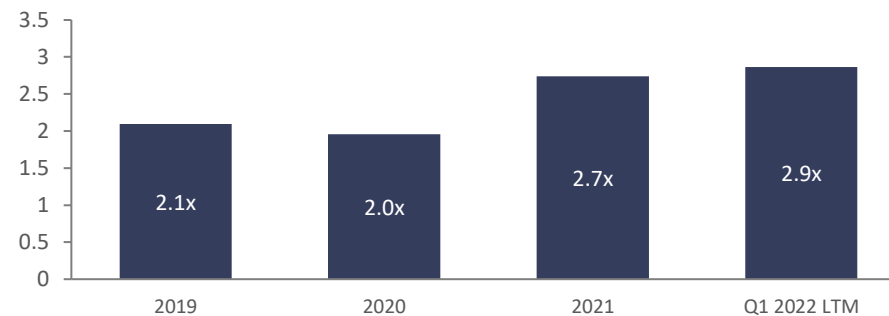
## PROVEN RESILIENCE THROUGH MULTIPLE BUSINESS CYCLES



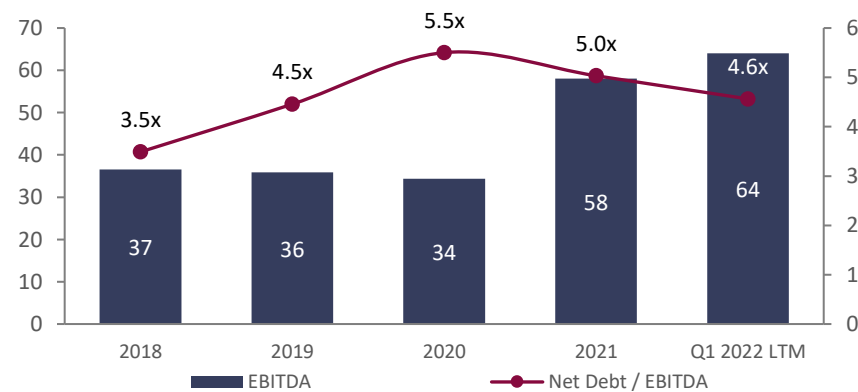
- Limited supply chain risk with most materials procured and sold locally
- Risk-averse model mitigates counterparty credit risk through back-to-back transactions

## DECREASING LEVERAGE

Interest Coverage Ratio



Net Debt / EBITDA



## STRONG GROWTH SUPPORTED BY PRUDENT FINANCIAL STRATEGY AND POLICY

Leverage	<ul style="list-style-type: none"> <li>▪ Near term strong deleveraging through EBITDA growth</li> <li>▪ Leverage expected to be below 4x in 2022</li> </ul>
Liquidity	<ul style="list-style-type: none"> <li>▪ Strong liquidity with c. €200m available</li> <li>▪ Ability to support maintenance capex through internal cash flows</li> <li>▪ Pro-forma roll forward net liquidity of c. € 50 million, post repayment of 2022 bond balance</li> </ul>
Capital Investment	<ul style="list-style-type: none"> <li>▪ Well-invested asset base: intensive capital investments to support growth concluded in 2021</li> <li>▪ Recurring maintenance capex limited to c. €5m per annum</li> </ul>
M&A Policy	<ul style="list-style-type: none"> <li>▪ Growth focused on organic expansion</li> <li>▪ M&amp;A opportunities in the recycling industry in evaluation</li> </ul>
Dividend policy and exit strategy	<ul style="list-style-type: none"> <li>▪ Long-term investment horizon with no exit constraints</li> <li>▪ No dividend distribution envisaged in the near-term</li> </ul>





**METALCORP GROUP**